

## Microsoft Compliance Workshop with InteliSecure



Understand the hidden compliance risks of “dark” data



Assess compliance vulnerabilities with a Data Risk Check



Uncover the findings with a discovery session



Learn about your risks—and available tools and services to mitigate them



Explore Microsoft Compliance recommendations



Establish next steps



“With InteliSecure, I have full visibility into the location and use of our sensitive data. We’ve improved visibility by 92%, significantly reducing risk to our financials and reputation.”

— CISO, Regional Bank

## Microsoft Compliance Workshop: Data Risk Management

### TAKE THE FIRST STEP TO INTELLIGENT COMPLIANCE AND RISK MANAGEMENT.

Digital transformation is causing a tsunami of data, often generated in forms such as instant messaging, text messaging, video files, and images. Much of that data becomes stale or unused immediately after creation but still contains information that could pose a compliance risk. That untracked, unprotected, and high-volume information is known as *dark data*.

Protecting that data has become more challenging as people work in new ways, creating and sharing information across boundaries. As a result, data regulations are increasing around the world. Today, your organization is responsible for compliance with numerous data protection requirements, including industry-specific regulations such as HIPAA and OFAC, consumer protection rules such as PCI-DSS, and globally and regionally impactful legislation such as GDPR and CCPA.

But before your organization can protect data, you have to know where it resides, how it is being used and shared, what the associated compliance risks are—and even if the data is still needed.

### DO YOU HAVE A STRATEGY FOR PROTECTING AND MANAGING SENSITIVE AND BUSINESS CRITICAL DATA?

**Do you know where your business critical and sensitive data resides and what is being done with it?**

- **80%** of corporate data is “dark”—not classified, protected, or governed.<sup>1</sup>

**Do you have control of this data as it travels inside and outside your organization?**

- **88%** of organizations are not confident they can detect and prevent loss of sensitive data.<sup>2</sup>

**Are you using multiple solutions to classify, label, and protect data?**

- **83%** of companies are experiencing challenges in ensuring regulatory and industry compliance because of ineffective data management.<sup>3</sup>

The **Microsoft Compliance Workshop: Data Risk Management** gives you the insights you need to better discover, protect, and govern your corporate data.

1 IBM. Future of Cognitive Computing. November 2015

2 Forrester. Security Concerns, Approaches and Technology Adoption. December 2018

3 Vanson Bourne. Realizing the Power of Enterprise Data. 2019.

# Address compliance risks head on.

Protecting information—wherever it goes—is critical to ensuring trust and meeting compliance requirements. But first, you need to know what data you have, where it is, how it's being used, and compliance risks that may exist.

As a qualified Microsoft Partner that specializes in data security, **InteliSecure** provides the deep dive and comprehensive analysis you need through the **Microsoft Compliance Workshop: Data Risk Management**.

Data Risk  
Check



Discovery  
Session



Microsoft  
Compliance  
Overview



Customer  
Immersion  
Experience



Recommenations  
and Next Steps



## HOW IT WORKS

We'll meet with your technical team to set up and run an automated **Microsoft Data Risk Check** to surface hidden compliance risks within your organization. Then, we'll map those compliance risks to top tools and services that can help mitigate the risks and improve your compliance posture. Finally, we'll share our findings during a one-day workshop that provides you with practical ways to use the information.

## WHAT YOU'LL GET

By the end of the workshop, the experts at InteliSecure will provide you with:

- **A Data Risk Check report**—Findings and insights from the automated discovery process
- **Recommendations**—Actionable next steps to help you mitigate identified compliance risks
- **Strategic objectives**—A detailed assessment of your priorities for compliance
- **Microsoft Compliance Overview**—A clear look at how Microsoft's approach to compliance applies to your organization
- **Hands-on experience**—An immersive examination of the latest tools and methods for integrated compliance
- **Next steps**—Recommendations for deploying a long-term compliance strategy, with key initiatives and tactics

## WHY INTELISECURE?

When it comes to compliance, you need an experienced partner. With more than 18 years of **specialized data protection experience**, InteliSecure offers unparalleled expertise with data security technologies, solutions, and programs. Beyond the workshop, InteliSecure provides a comprehensive suite of services including data protection program design, configuration assistance, and Managed Data Protection Services powered by InteliSecure's proprietary Aperture platform—all designed to **optimize your Microsoft investment**.

Silver  
**Microsoft  
Partner**



# Use What You Learn: IntelliSecure Helps You Maximize Your E5 Investment

IntelliSecure's unparalleled data protection and cloud security experience offers the means to act on the learnings from your **Microsoft Compliance: Data Risk Management** workshop. IntelliSecure creates practical compliance and risk management solutions that simplify data protection—and help you maximize the value of the Microsoft tools you already have.

## Enable the essential elements of compliance:

- **Information Protection and Governance**—Protect and govern data anywhere it lives
- **Internal Risk Management**—Identify and remediate critical insider risks
- **Discovery and Response**—Quickly investigate and respond with relevant data
- **Compliance Management**—Simplify and automate risk assessments

## CRITICAL ASSET PROTECTION PROGRAM DESIGN

For clients who prefer to operationalize their Microsoft Compliance technologies themselves, IntelliSecure offers a proven program design methodology.

With a custom-designed **Critical Asset Protection Program**, your organization will have a clear path to improved security and compliance. The CAPP enables greater insight into how data assets flow through your ecosystem, helps you identify opportunities for improved protection, and fosters a culture of awareness around data protection.

With this solid foundation in place, your organization can confidently build a comprehensive data protection program that safeguards your fiscal integrity, business operations, and reputation.



## MANAGED DATA PROTECTION SERVICES WITH APERTURE

For clients who would like the support of IntelliSecure's comprehensive expertise and skilled Security Analyst teams, we offer **Managed Data Protection Services**, powered by the **Aperture platform**.

With **Managed Data Protection Services**, IntelliSecure enables you to leverage the roadmap created in your Microsoft Compliance workshop and access comprehensive monitoring and management of your program, maximizing protection of your organization's critical assets.

Through the intuitive **Aperture** interface, you get a single-pane-of-glass view of your entire Microsoft ecosystem, keeping you in sync and in control of your data protection program. Aperture brings total visibility to your data, centralizing, standardizing, and simplifying security alerting and management.

### **Managed Data Protection programs are modular, enabling agility and adaptation through a customized combination of program elements.**

---

#### **Application Management**

24x7x365 monitoring and management of your essential security software applications, including:

- Health checks
- Troubleshooting

#### **Policy Development and Tuning**

Refinement, application, and continuous improvement of proven security policies help you adapt to business changes and protect critical data:

- Development
- Tuning
- Updates
- Encryption (where applicable)

#### **Event Triage**

Expert analysis and investigation of security events, including:

- Email and Endpoint Data Loss Prevention events
- Cloud Application Security events

#### **Incident Management**

Classification, escalation, and tracking of security incidents with proven management processes:

- Severity Escalations
- CASB Escalations

#### **Reporting**

Self-serve, online analytics capabilities plus extensive threat activity, analysis, and program ROI delivered when and how you need it.





**SIMPLIFY DATA PROTECTION AND COMPLIANCE.**

**InteliSecure can get you started. [Contact us to learn more.](#)**

## ABOUT INTELISECURE

InteliSecure specializes in building solutions that simplify data protection for businesses of nearly every size. More than 500 clients with over 2 million managed users rely on our specialists and suite of data security services to protect the integrity and safety of their sensitive information. With more than 18 years' experience and partnerships with some of the world's biggest names in cyber defense, we reduce data security and compliance complexity. Our proven managed data protection services provide effective data protection at a lower cost, eliminating the strain on IT organizations and reducing the risk of information exposure and loss. Unlike other cybersecurity providers, we focus on business outcomes—providing data and reports that make sense to business and security executives alike. InteliSecure serves clients globally with security operations centers in the United States, Saipan, and the United Kingdom.



5613 DTC Parkway, Suite 1250 Greenwood Village, CO 80111 | +1 (720) 227-0990 | [sales@intelisecure.com](mailto:sales@intelisecure.com) | [www.intelisecure.com](http://www.intelisecure.com)  
1 Lindenwood, Chineham Business Park Crockford Lane, Basingstoke, RG24 8QY, UK | +44 118 976 8960