



For Immediate Release

Media Contact:

Marissa Jabczynski

marissaj@spiralgroup.com

949-340-3822

Tim Shanahan Appointed as New Senior Vice President Sales for IntelliSecure

Former Symantec/Vontu Executive Brings Extensive Industry Experience to Lead Sales Organization for Leading Managed Security Service Provider

Greenwood Village, Colo. (Nov. 25, 2014) – [InteliSecure](#) (formerly BEW Global), an internationally recognized Managed Security Service Provider (MSSP) focused on protecting and preserving the value of critical business data assets and intellectual property, today announced that Tim Shanahan has been hired as the new senior vice president of sales. Shanahan will begin immediately and be responsible for building and enhancing the sales organization's processes and methodology, as well as increasing the size of the team.

"We are excited to have another industry vet with deep experience joining our team and helping drive our next phase of growth," said Rob Eggebrecht, IntelliSecure CEO and co-founder. "Tim is an outstanding addition to our management team and brings years of experience running a successful, well-managed sales organization in the information security, and specifically the DLP, markets."

Shanahan offers more than 20 years of sales experience in the technology industry, primarily focused on the information security market. Most recently, Shanahan worked for Symantec Corporation for more than seven years where he held numerous sales management roles, including his latest position as director of sales Central U.S. where he led a sales team responsible for selling Symantec's Information Security portfolio to the company's top named accounts. Under his leadership in all of his roles, the sales team repeatedly exceeded their annual quotas and Shanahan received numerous company awards.



Prior to Symantec, Shanahan held the position of regional sales manager at Vontu where he was responsible for the sales of Data Loss Prevention (DLP) software to targeted Fortune 1000 companies. Shanahan also held sales positions at SunGard Availability Services and Parametric Technology Corporation.

“I’m excited to be a part of a company that has such a keen focus on data loss prevention and critical asset protection within the managed security services industry,” said Shanahan. “I look forward to leading the sales organization for a company that is so well positioned for growth and future success.”

Shanahan holds a MBA from Keller Graduate School of Management, and a Bachelor of Arts degree in Economics from Illinois State University.

About IntelliSecure

InteliSecure protects and preserves the bottom-line value of critical data assets and intellectual property for businesses in more than 100 countries worldwide. The only internationally recognized Managed Security Service Provider (MSSP) focused on Data Loss Prevention (DLP), InteliSecure holds ISO 27001 certification for its information security management system (ISMS) and leads the security industry forward through its pioneering work in security humanistics, an evolving science focused on the role of human behavior in security. The privately-held company is headquartered in Greenwood Village, CO and can be found online at www.intelisecure.com.

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