



INTELISECURE NAMED A 'COOL VENDOR' BY GARTNER

Leading research analyst firm includes IntelliSecure because of its transformative nature, newness, business model, and how its technology is used in terms of ease of configuration, helpfulness in solving a problem and cost-effectiveness.

DENVER, May 24, 2016 – IntelliSecure, a provider of managed security services delivering critical asset protection to organizations, today announced it has been named a 'Cool Vendor' by leading research analyst firm Gartner, Inc. *Cool Vendors in Communications Service Provider Security Solutions* (published April 20, 2016) is authored by Gartner analysts Deborah Kish and Akshay K. Sharma.

In their **Analysis**, Kish and Sharma state: *These Cool Vendors, however vast in terms of problems to solve for, have piqued our interest with either new ways of performing old techniques to reduce known pain points and aggravation in consumer and end-user markets. They are providers with less than \$100 million in annual revenue and are chosen because of their transformative nature, newness, business models, and how their technology is used in terms of ease of configuration, helpfulness in solving a problem and cost effectiveness.*

In the report's **Why IntelliSecure** section, Kish writes: *IntelliSecure is cool because its consultants thoroughly evaluate and define each customer's critical assets and where they reside, then determine how it should best be protected from when it's created, to when it's consumed and transmitted.*

She further reports that IntelliSecure's vendor-agnostic approach *allows it to be flexible for its customers that have invested in existing technology, and it is currently expanding the list of security products it will support.*

"We are honored to be selected as a Gartner Cool Vendor, a marquee industry designation that recognizes emerging companies for their evolutionary solutions and services," said IntelliSecure Executive Chairman and CEO Tony Prince. "Such respected third-party validation affirms our unique approach of critical asset protection delivered through our professional and managed security services for DLP and SIEM technologies."

IntelliSecure is raising eyebrows and filling a critical void as traditional cybersecurity point products, automated tools and service providers continue to miss the mark. The daily theft and compromise of highly sensitive intellectual property, including customer and patient records, M&A correspondence, blueprints, formulae and other mission-critical assets, can have a devastating impact on the enterprise; from damage to business unit operations and financial instability, to shaken customer and investor confidence and corporate reputation.

About IntelliSecure

IntelliSecure protects organizations worldwide with security services tailored to safeguard enterprise assets from the escalating frequency and scale of global cybersecurity threats. By identifying and

Level 2 - Confidential



prioritizing critical assets such as intellectual property, IntelliSecure challenges the status quo through its acclaimed Critical Asset Protection Program™ methodology. With Cyber Security Operations Centers in Denver and the U.K., IntelliSecure's managed security services and professional services deliver the continuous security monitoring and intelligence required to protect organizations from internal and external compromise. IntelliSecure is one of North America's fastest growing companies, ranking on the Inc. 5000 in 2015 and 2014, and is the recipient of numerous industry awards and accolades. To learn more visit, www.intelisecure.com.

###