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INTELISECURE NAMES ED POWERS VP, CUSTOMER SUCCESS

Veteran operations, quality and customer satisfaction professional will enrich InteliSecure client relationships with a focus on blending automation and high-touch to meet their changing critical data protection needs.

DENVER, Sept. 25, 2018—[InteliSecure](#), the leading provider of critical data protection services, has named influential Customer Success thought leader Ed Powers its new VP of Customer Success. Powers, an experienced operations and customer success executive, will focus on optimizing all aspects of the client experience as InteliSecure continues to experience significant growth in numbers of new clients as well as the average number of services each client consumes.

InteliSecure empowers its clients to identify, prioritize and protect their most critical data assets by aligning a vendor-neutral, [business-centric approach](#) with its comprehensive suite of design, validation and managed security services. In addition to maintaining longstanding best-in-class industry partnerships, InteliSecure's scalable solutions and services are focused on realizing business outcomes and mitigating risk based on client need.

"Well-run businesses today operate in a state of continuous improvement, particularly as the needs of our clients change. My expertise as a quality and customer success professional is in identifying and then implementing ways to consistently improve the client experience," Powers said. "I am excited to join the InteliSecure team, and to making a difference for our clients."

Powers said his mission and experiences marry well with InteliSecure's rich history of continuous people, process and technology improvement, from how clients are on-boarded to enriching the full lifecycle of the client relationship.

"We welcome Ed to the InteliSecure team and believe his contributions will serve as a tremendous asset to our clients as we grow and expand our portfolio of critical data protection services to meet their changing needs," said InteliSecure CEO [Steven Drew](#). "Ed's extensive technology operations and client satisfaction experience make him a uniquely qualified fit."

Powers most recently spent four years leading Customer Success, Professional Services, and Customer Support at three software companies; seven years consulting with SaaS/MSP companies to improve Customer Success operations and the customer experience; and 11 years

About IntelliSecure

IntelliSecure is a managed security services provider specializing in data protection. With more than 15 years' experience, 500 plus customers and 2 plus million users, companies large and small rely on our services and specialists to protect the integrity and safety of their sensitive information.

Learn more about IntelliSecure at www.intelisure.com and @IntelliSecure.

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